

Construction of Mixed-Level Orthogonal Arrays for Testing in Digital Marketing

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Advantages of Conducting Designed Experiments in Digital Marketing

- ▶ Availability of Data
- ▶ Ease of Creating Tests
- ▶ Automation of the Analysis

Challenges of Conducting Designed Experiments in Digital Marketing

- ▶ Wide Range of Factor-Level Combinations, Including Mixed-Level Designs
- ▶ Binary and continuous response variable
- ▶ Designs Must Be Small
- ▶ Designs Must Be Robust
- ▶ Must Isolate Effects
- ▶ Must Produce Results Fast
- ▶ Unsophisticated Users Robustness

Outline

- ▶ Motivation
- ▶ Fractional Factorial Design
- ▶ Clear Effects
- ▶ Minimum Aberration Criterion
- ▶ Orthogonal Array Construction
- ▶ Conclusion

Fractional Factorial Design

Motivation: for economic reasons, full factorial designs are seldom used in practice for large k ($k \geq 7$).

Fractional Factorial Design: a subset or fraction of full factorial designs.

- ▶ “Optimal” fractions: are chosen according to the **resolution** or **minimum aberration** criteria.
- ▶ **Aliasing** of effects: a price one must pay for choosing a smaller design.

Design r^{k-p} , where

- ▶ r : level of the factors.
- ▶ k : number of the factors.
- ▶ p : number of design generators.
- ▶ $n = r^{k-p}$: run size.

An Example

No.	A	B	C	D	E
1	-	+	+	-	-
2	+	+	+	+	-
3	-	-	+	+	-
4	+	-	+	-	-
5	-	+	-	+	-
6	+	+	-	-	-
7	-	-	-	-	-
8	+	-	-	+	-
9	-	+	+	-	+
10	+	+	+	+	+
11	-	-	+	+	+
12	+	-	+	-	+
13	-	+	-	+	+
14	+	+	-	-	+
15	-	-	-	-	+
16	+	-	-	+	+

Balance and Orthogonality

Two key properties of the designs: **balance** and **orthogonality**.

- ▶ Balance: Each factor level appears in the same number of runs.
- ▶ Orthogonality: Two factors are called orthogonal if all their level combinations appear in the same number of runs. A design is called orthogonal if all pairs of its factors are orthogonal.

Design Generators

- ▶ 2^{5-1} design: 16 runs, which is a $\frac{1}{2}$ fraction of a 2^5 full factorial design.
- ▶ Aliasing: D and ABC , i.e., main effect of D is aliased with the $A \times B \times C$ interaction.
- ▶ The aliasing is denoted by the **design generator** $D = ABC$, $x_4 = x_1 + x_2 + x_3 \pmod{2}$.
- ▶ Since $2x_4 = x_1 + x_2 + x_3 + x_4 = 0 \pmod{2}$, we can get the **defining relation** $I = ABCD$ ($I = 1234$).

	Number	Factors
Main effects	5	A,B,C,D,E
Two-factor	10	AB,AC,AD,AE,BC,...,DE
Three-factor	10	ABC,ABD,ABE,BCD,...,CDE
Four-factor	5	ABCD,ABCE,ABDE,ACDE,BCDE
Five-factor	1	ABCDE

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Clear Main Effects and Two-factor Interaction Effects

Clear effect: a main effect or two-factor interaction is clear if none of its aliases are main effects or two-factor interactions.

	Number	Factors
Main effects	5	A,B,C,D,E
Two-factor	4	AE,BE,CE,DE

From $x_1 + x_2 + x_3 + x_4 = 0 \pmod{2}$, we can get:

- ▶ $A = BCD, B = ACD, C = ABD$, so all the main effects are clear.
- ▶ $AB = CD, AC = BD, AD = BC, \dots, AE = BCDE, BE = ACDE, CE = ABDE, DE = ABCE$, so only the two-factor interactions including E are clear, all the others aliased with other two-factor interactions.

More Than One Design Generators

Consider the 2^{6-2} design with design generators:

$$E = AB, F = ACD.$$

- ▶ We get the **defining contrast subgroups**:
 $I = ABE = ACDF = BCDEF.$
- ▶ A_i : the number of words of length i in its defining contrast subgroup, **wordlength pattern** $W = (A_3, A_4, \dots, A_k).$
- ▶ **Resolution**: the smallest r such that $A_r \geq 1$, i.e., the length of the shortest word in the defining contrast subgroup.
- ▶ The above design, resolution $R = 3$ and $W = (1, 1, 1, 0, 0, \dots).$
- ▶ **Maximum Resolution Criterion**: Box and Hunter (1961).
- ▶ Resolution III design, some main effects are not clear.
- ▶ Resolution IV design, main effects are clear, those with the largest number of clear two-factor interactions are the best.
- ▶ Resolution V design, two-factor interactions are clear.

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Minimum Aberration Criterion

- ▶ Question: for the same r^{k-p} designs d_1 and d_2 with different design generators, which one is better?
- ▶ Consider the following two 2^{7-2} designs:
 $d_1: I = 4567 = 12346 = 12357,$
 $d_2: I = 1236 = 1457 = 234567.$
- ▶ Fries and Hunter (1980): For any two 2^{k-p} designs d_1 and d_2 , let r be the smallest integer such that $A_r(d_1) \neq A_r(d_2)$. Then d_1 is said to have **less aberration** than d_2 if $A_r(d_1) < A_r(d_2)$. If there is no design with less aberration than d_1 , then d_1 has **minimum aberration**.
- ▶ For the above d_1 and d_2 , we have wordlength patterns:
 $W(d_1) = (0, 1, 2, 0, 0),$
 $W(d_2) = (0, 2, 0, 1, 0),$
so d_1 is better than d_2 .

Maximum Number of Clear Effects Criterion

- ▶ Consider the following two 2^{9-4} designs:
 d_1 : 6 = 123, 7 = 124, 8 = 125, 9 = 1345,
 d_2 : 6 = 123, 7 = 124, 8 = 134, 9 = 2345.
 d_1 : $I = 1236 = 1247 = 1258 = 3467 = 3568 = 4578$,
 d_2 : $I = 1236 = 1247 = 1348 = 3467 = 2468 = 2378 = 1678$.
- ▶ For the above d_1 and d_2 , we have:
 $A_3(d_1) = A_3(d_2) = 0$,
 $A_4(d_1) = 6 < A_4(d_2) = 7$,
so d_1 is better than d_2 from minimum aberration criterion.
- ▶ While all the 9 main effects in d_1 and d_2 are clear, d_2 has 15 clear two-factor interactions but d_1 has only 8, so one would judge that d_2 is better than d_1 .

Experiments at Mixed Levels

- ▶ When $r = 3$, $A \times B$: AB, AB^2 , $A \times B \times C$:
 $ABC, ABC^2, AB^2C, AB^2C^2$.
- ▶ Consider a $2^{3-1} \times 3^{3-1}$ (asymmetric) **product** design:
 d_1 : $C = AB$ for the two-level factors A, B, C; $I = ABC$.
 d_2 : $D = EF$ for the three-level factors D, E, F; $I = DEF^2$.
- ▶ Type 1: find 3 aliasing relations A_1, A_2, A_3 of the two-level factors A, B, C, from $C = AB$:
 A_1 : $A = BC$
 A_2 : $B = AC$
 A_3 : $C = AB$
- ▶ Type 2: find 4 aliasing relations B_1, B_2, B_3, B_4 of the three-level factors D, E, F, from $D = EF$:
 B_1 : $D = DE^2F = EF^2$
 B_2 : $E = DF^2 = DE^2F^2$
 B_3 : $F = DE = DEF$
 B_4 : $DE^2 = DF = EF$.

Experiments at Mixed Levels (Continued)

- ▶ Type 3: find 12 aliasing relations C_1 to C_{12} from Type 1 and Type 2 aliasing relations:

C_1 (from A_1 and B_1):

$$AD = ADE^2F = AEF^2 = BCD = BCDE^2 = BCDEF^2.$$

C_2 (from A_1 and B_2):

$$AE = ADF^2 = ADE^2F^2 = BCE = BCDF^2 = BCDE^2F^2.$$

$$C_3: AF = ADE = ADEF = BCF = BCDE = BCDEF.$$

$$C_4: ADE^2 = ADF = AEF = BCDE^2 = BCDF = BCEF.$$

$$C_5: BD = BDE^2F = BEF^2 = ACD = ACDE^2F = ACEF^2.$$

$$C_6: BE = BDF^2 = BDE^2F^2 = ACE = ACDF^2 = ACDE^2F^2.$$

$$C_7: BF = BDE = BDEF = ACF = ACDE = ACDEF.$$

$$C_8: BDE^2 = BDF = BEF = ACDE^2 = ACDF = ACEF.$$

$$C_9: CD = CDE^2F = CEF^2 = ABD = ABDE^2F = ABEF^2.$$

C_{10} :

$$CE = CDF^2 = CDE^2F^2 = ABE = ABDF^2F = ABDE^2F^2.$$

$$C_{11}: CF = CDE = CDEF = ABF = ABDE = ABDEF.$$

$$C_{12}: CDE^2 = CDF = CEF = ABDE^2 = ABDF = ABEF.$$

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Orthogonal Array Construction Problem

Problem: given factors vector, R , how to construct the orthogonal array (OA) (design matrix) that has the minimum possible run size n ?

- ▶ $R=3$ or $R=4$ for symmetric design.
- ▶ For asymmetric design, we define $R = \min(R_1, R_2, \dots, R_m)$. Sometimes have to be $R = 1$.
- ▶ level= $(r_1, \dots, r_1, r_2, \dots, r_2, \dots, r_k, \dots, r_m)$. For example, level= $(2,2,2,3,3,3,3)$ or level= $(2,2,2,2,3,3,3)$.
- ▶ minimum possible run size $n \implies$
minimum possible run size vector $n = (n_1, n_2, \dots, n_m) \iff$
maximum possible $p = (p_1, p_2, \dots, p_m)$.
- ▶ Get $(OA_1, OA_2, \dots, OA_m)$, then cross them together to get the (asymmetric) product design OA .

Maximum Possible p Table

Problem: in each symmetric group, given r, k, R , how to get the maximum possible p ?

For $r=2$:

k	3	4	4	5	5	5	6	6	6	6
R	3	3(1)	4	3	4(1)	5	3	4	5	6
$\max p$	1	1*	1	2	1*	1	3	2	2	1

For $r=3$:

k	3	4	4	5	5	5	6	6	6	6
R	3	3	4	3	4	5	3	4	5	6
$\max p$	1	2	1	2	2	1	3	3	2	1

Notice: For $r = 2$, it might be not compatible for some given R .
FYI, for $(2,2,2,2)$ and $R = 3$, we can only assign 1 design generator $3 = 12$, then factor 4 will be the extra factor.

An Example

No.	A	B	C	D
1	-	+	-	+
2	+	+	+	+
3	-	-	+	+
4	+	-	-	+
5	-	+	-	-
6	+	+	-	-
7	-	-	-	-
8	+	-	-	-

- ▶ For factors A, B, C , it is a 2^{3-1} design with design generator $C = AB$, and D is the extra factor. A, B, C, D makes a
- ▶ $2^{3-1} \times 2$ product design.
- ▶ It is a design with $R = \min(R_1, R_2) = \min(3, 1) = 1$.

Orthogonal Array Construction Algorithm

Inputs and outputs of the function codes:

- ▶ Input: level vector, R .
- ▶ Output: OA (OA_1, OA_2, \dots, OA_m are intermediate outputs).

Algorithm:

(1) From R , generate all the possible resolution combination vector (R_1, R_2, \dots, R_m).

(2) In each symmetric group (given r, k, R_i), check the compatibility of the given level and resolution R_i .

- ▶ If not, stop.
- ▶ If yes, continue to step (2).

(3) In each symmetric group (given r, k, R_i), find the maximum possible p .

(4) In each symmetric design (given r, k, p_i), get all the possible design generators ($d.g$).

Orthogonal Array Construction Algorithm (Continued)

- (5) In each symmetric design (given $r, k, d.g$), from all the possible design generators, get the one which can achieves the minimum aberration.
- ▶ For each possible design generators, get the wordlength.
 - ▶ Rank all the wordlengths through minimum aberration criterion.
 - ▶ Pick up the best wordlength, find its corresponding design generators ($d.g_o$).
- (6) In each symmetric design (given $r, k, d.g_o$), generate the OA_i .
- (7) Cross all the OA_i s to get the product design OA .

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Conclusions

- ▶ We introduce the basic ideas of fractional factorial design, design generators and minimum aberration criterion.
- ▶ We generalize all the ideas from symmetric design to asymmetric (mixed-level) design.
- ▶ We provide an algorithm to generate the orthogonal array based on the minimum aberration criterion.

References

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